

Realized sales in May 2012 by the companies in the group of Eurohold

EUROINS INSURANCE GROUP (EIG)

The insurance holding EUROINS INSURANCE GROUP realized a 51.06 per cent growth in gross written premiums (GWP) in May with EUR 13.102 mm compared to EUR 8.673 mm for the same month of 2011. (Table 1.)

Table 1.

EIG	May		Change (%)
	(EUR'000)		
	05'2012	05'2011	
Euroins Bulgaria	3 377	3 309	2.05%
Motor Hull	913	889	2.70%
Motor TPL	1 868	1 542	21.11%
Property	130	141	-7.96%
Other	466	737	-36.73%
Euroins Romania	9 049	4 805	88.35%
Motor Hull	532	358	48.65%
Motor TPL	7 870	3 810	106.56%
Property	348	388	-10.42%
Other	300	249	20.70%
Euroins Macedonia	617	522	18.27%
Motor Hull	70	46	52.27%
Motor TPL	446	369	20.79%
Property	56	45	23.37%
Other	46	62	-25.99%
Euroins Health	58	38	54.05%
EIG TOTAL GWP	13 102	8 673	51.06%

Source: EIG

For the first five months of the current year the GWP of EUROINS INSURANCE GROUP registered a 58.81 per cent growth amounted to EUR 64.199 mm compared to EUR 40.426 mm for January-May'2011 according to preliminary data. With the best

performance, based on the results from the previous year, is Euroins Romania with 93.87 per cent growth, followed by Euroins Bulgaria – 9.16 per cent and Euroins Macedonia with 8.93 per cent growth. The health assurance company in the group realized EUR 1.058 mm premiums for the period compared to EUR 480 thousand, which is a growth in amount of 120.34 per cent in comparison with the result for the same period in 2011 (Table 2.).

Table 2.

EIG	January-May (YTD)		
	(EUR'000) 01-05'2012	01-05'2011	Change (%)
Euroins Bulgaria	15 431	14 135	9.16%
Motor Hull	3 958	4 329	-8.56%
Motor TPL	9 157	7 216	26.90%
Property	914	760	20.27%
Other	1 401	1 831	-23.47%
Euroins Romania	44 724	23 069	93.87%
Motor Hull	2 229	2 248	-0.86%
Motor TPL	39 476	18 055	118.64%
Property	1 482	1 457	1.71%
Other	1 537	1 308	17.47%
Euroins Macedonia	2 987	2 742	8.93%
Motor Hull	318	314	1.17%
Motor TPL	1 804	1 687	6.91%
Property	443	179	147.31%
Other	422	561	-24.80%
Euroins Health	1 058	480	120.34%
EIG TOTAL GWP	64 199	40 426	58.81%

Source: FIG

AVTO UNION

The automotive holding AVTO UNION registered total 229 sales of new PC and LCV in April compared to 241 units realized in May, 2011. The highest number of sales for the month realized Nissan Sofia (Nissan, Renault, Dacia) with total of 80 units, followed by Bulvaria (Opel, Chevrolet) with total 65 units. Auto Italia (Fiat, Lancia) registered total of 43 sales during May, while Star Motors (Mazda) realized 41 units (Table 3.).

Table 3.

Avto Union		May	
Company	Units 05'12	Units 05'11	Change (%)
MILANO MOTORS <i>ALFA ROMEO</i>	-	1	-
AUTO ITALIA <i>FIAT, LANCIA</i>	43	32	34.38%
BULVARIA <i>OPEL, CHEVROLET</i>	65	77	-15.58%
STAR MOTORS <i>MAZDA</i>	41	30	36.67%
NISSAN SOFIA <i>NISSAN, RENAULT, DACIA</i>	80	101	-20.79%
TOTAL	229	241	-4.98%

Source: Avto Union

For the first five months of 2012 the automotive division of Eurohold registered a 5.8 per cent decline in sales of new PC and LCV with 926 units compared to 983 units for the same period in 2011 (Table 4.).

Table 4.

Avto Union		January-May (YTD)	
Company	Units 01-05'12	Units 01-05'11	Change (%)
MILANO MOTORS <i>ALFA ROMEO</i>	9	8	12.5%
AUTO ITALIA <i>FIAT LANCIA</i>	165	168	-1.79%
BULVARIA <i>OPEL, CHEVROLET</i>	207	286	-27.62%
STAR MOTORS <i>MAZDA</i>	189	165	14.55%
NISSAN SOFIA <i>NISSAN, RENAULT, DACIA</i>	356	350	1.71%
TOTAL	926	983	-5.8%

Source: Avto Union